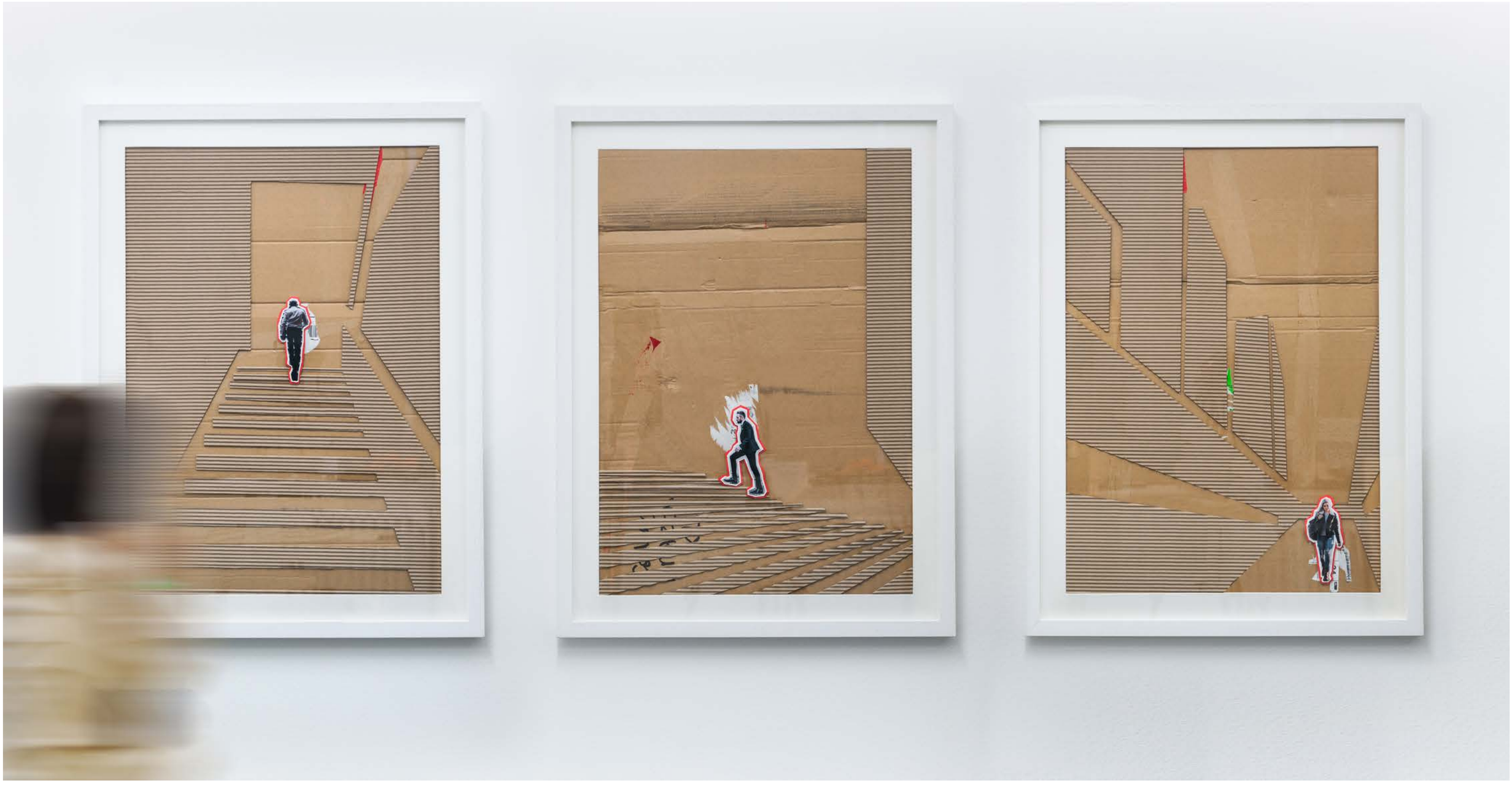
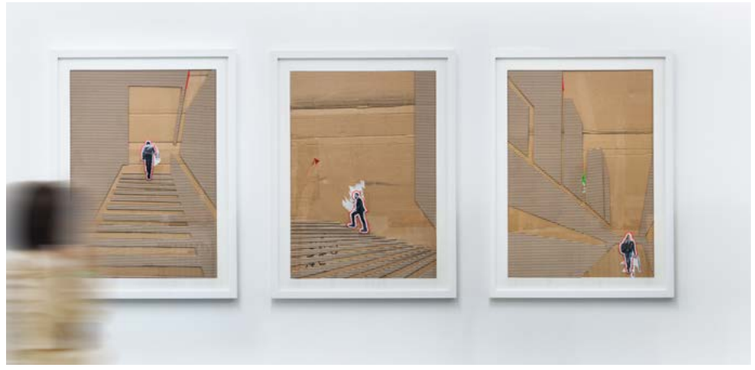
JLL | Achieve Ambitions



Building a Better Tomorrow



Cover art by Erika Wildash

REINCARNATION
2019
Collage
Recycled cardboard and photographs

A series of works created by recycling materials, commissioned by JLL for MIPIM 2018.

Using old discarded boxes, corrugated cardboard and collaged photography to depict people within an everyday urban environment.

The remnants of the recycled packaging and labels evoke the patina of a cityscape while the corrugated cardboard amplifies the perspective and scale of the city and the person.

Our sustainability *leadership* ambition

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About JLL

JLL is a leading professional services firm that specializes in real estate and investment management. As a Fortune 200 company, we help real estate owners, occupiers and investors achieve their business ambitions. In 2018, we had revenue of $16.3 billion and fee revenue of $6.5 billion, managed 4.6 billion square feet of space (427 million square meters) and completed 37,500 leasing transactions for landlord and tenant clients, representing $1.07 billion of client transactions. At the end of 2018, we had nearly 300 corporate offices, operations in over 80 countries and a global workforce of 90,000 people.

We work for a broad range of clients who represent a wide variety of industries and are based in markets throughout the world. Our clients vary greatly in size and include for-profit and not-for-profit organizations, public-private partnerships and government entities looking to outsource real estate services. Through LaSalle, we invest for clients on a global basis in both private assets and publicly traded real estate securities. We provide services to approximately half of the Fortune 500 companies and approximately 88% of the Fortune 100 companies.

We believe there is a strong and direct correlation between our environmental, social and governance performance and the long-term health and success of our business. This belief is put into action through Building a Better Tomorrow, our sustainability leadership ambition, which allows us to deliver transformative changes across the four pillars of the program: Clients, People, Workplaces and Communities. We are committed to the highest standards of corporate governance and transparency and hold ourselves accountable for our performance.

About this report

The data used in this report is comprised of actual figures where possible. In cases where actual figures are unavailable, we have made reasonable estimations or assumptions. Where estimations have been made, we have indicated so in the text.

The data in this report has undergone internal verification by our Global Sustainability team. Through the data collection process, we occasionally identify better quality historical data and real estate figures. We are continuously working to improve our data processes, which remain one of our biggest challenges. The information presented in this report represents the best information available at the time of publication. All financial figures are reported in US dollars.

A detailed data note can be found in Annex A of this report.

Key financial information	*2018*	*2017*	*2016*
Gross revenue (USD millions)	16,318.4	14,453.2	12,991.2
Net income attributable to common shareholders (USD millions)	484.1	276.0	329.3
Diluted earnings per share (USD)	10.54	6.03	7.23
Adjusted EBITDA (USD millions)[1]	953.2	770.7	679.2

[1] Please refer to the Data Notes in Annex A for JLL's definition of EBITDA.